

*Chas. H. ...
(Pneumatic Tires (Rail.))*

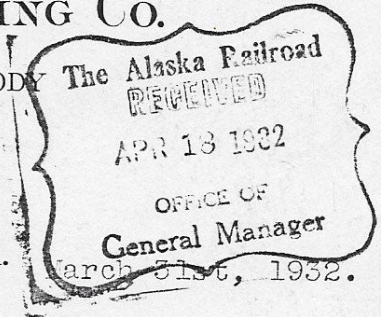
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EDWARD G. BUDD MANUFACTURING CO.

MAKERS OF THE ALL-STEEL AUTOMOBILE BODY
AND BODY PARTS

PHILADELPHIA
PITTSBURGH
DETROIT

PHILADELPHIA, U. S. A.



Mr. O. F. Ohlson,
General Manager,
Alaska Railroad,
Anchorage, Alaska.

Dear Mr. Ohlson:

I am pleased to enclose booklet and general specification describing the new Budd-Micheline rail car about which you may have seen something in the press lately. We extend to you or any of your officials a cordial invitation to see the car in operation. It has been under demonstration for the past few weeks and the many railroad officials who have ridden on it seem to be favorably impressed.

The car provides a new combination of great strength with extremely light weight owing to its shot-welded stainless steel construction, a new measure of operating economy and a degree of riding comfort and silence heretofore unattainable. For example, the results so far obtained indicate an operating cost of approximately 10³/₄¢ per mile, including interest on investment, depreciation, insurance, repairs, replacements, fuel and lubricating oil and everything excepting the wages of the operator. This is with Diesel power.

It seems to us that this affords the railroads an excellent opportunity for profitable investment where the requirements on either main, branch or connecting lines are such that make it desirable to recapture passenger travel that may have been lost to road vehicles or else the maintenance or inauguration of a service that might otherwise be unprofitable. Not the least of its advantages is the extent to which it seems to have captured the fancy of the riding public and this too, we believe, could be capitalized in a substantial way.

We would appreciate hearing from you if you think there are any places on your line where a car of this character could be used to good advantage.

Very truly yours,

EDWARD G. BUDD MANUFACTURING COMPANY
W. H. Shale
Director of Sales
Rail Car Division

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*Letter 1/28/32 ✓
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