

*Auto Railer*  
*Evans Products Company*

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Anchorage, Alaska,  
December 30, 1935.

Mr. E. S. Evans, President,  
Evans Products Company,  
Union Guardian Building,  
Detroit, Michigan.

Dear Sir:

I have for acknowledgment your letter of December 11th with enclosed catalogue showing the Auto Railer manufactured by your Company.

In Alaska this type of equipment is called "fair weather" equipment because it cannot handle itself during the winter months because of the heavy snowfall that occurs here; and even in the summer time, during the tourist season when we handle between 150 and 200 passengers per train, this equipment is, of course, inadequate.

We do, however, handle some special parties consisting of from 25 to 50 persons, and it is with interest that I note the progress and advancements made in recent years, not only in design but increased seating capacity as well; and there is of course no reason why your industry could not build a passenger unit with seating capacity for 50 passengers.

The question of cost is important, especially in view of the infrequent use for this type. If there were a constant and regular demand for such unit, I should not hesitate to order one, but it would be of interest to know the approximate cost of a 50 passenger capacity unit. I would also appreciate knowing the price of the 27 passenger standard bus, and a 1/2 ton M. & W. car.

Yours very truly,

Signed: O. F. Ohlson

O. F. Ohlson,  
General Manager.