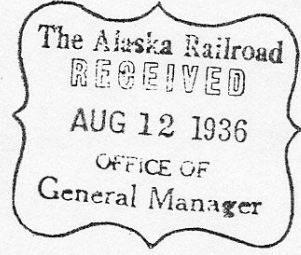


417.

EVANS AUTO-RAILER
DIVISION OF
EVANS PRODUCTS COMPANY
UNION GUARDIAN BUILDING
DETROIT



July 30th, 1936.

Mr. O. F. Ohlson,
General Manager,
The Alaska Railroad,
Anchorage, Alaske.

Dear Mr. Ohlson:

This will acknowledge with thanks receipt of your kind letter of May 23rd.

We are glad to learn that you are experimenting with an automotive unit for rail operation, however, as we are not acquainted with other units which readily travel the highway or rail, we are of the opinion that any tests you may make with equipment other than of our own manufacture, would not prove the adaptability, flexibility and efficiency of the vehicle we manufacture.

As shown in our literature, Evans AUTO RAILERS operate the same on the rail as on the highway, with the exception that when on the rail four steel flanged wheels are placed in contact with the rail to guide the vehicle in it's travel. When it is desirable to leave the rails, the flanged wheels are raised, steering gear unlocked and while in motion, the vehicle turns from the rails to the highway and travels just as efficiently on roadways as rail.

I am enclosing a folder describing the AUTO RAILER and would ask your careful consideration of the information contained therein and we hope that after further knowledge of our vehicle we may receive your favorable consideration.

Yours very truly,

EVANS PRODUCTS COMPANY,
(Auto-Railer Division)

W. Ward Moore

Vice-President.

WWM/ec
encl.

Auto Railers

417.

Anchorage, Alaska
May 23, 1936.

Evans Products Company
Union Guardian Building
Detroit, Michigan

Gentlemen:

We have received your letter of April 10th, 1936,
concerning the AUTO RAILER.

We are now, experimenting with the AUTO RAILER
unit which we secured from a railroad in the states,
that abandoned this type of equipment. If it suits
our needs, we will communicate with you further, and
advise you as to our specific requirements.

Yours very truly,

Signed: O. F. Ohlson

O. F. Ohlson,
General Manager.

Anchorage, Alaska
May 23, 1936.

Evans Products Company
Union Guardian Building
Detroit, Michigan

Gentlemen:

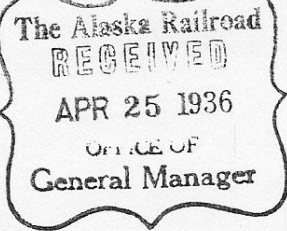
We have received your letter of April 10th, 1936,
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unit which we secured from a railroad in the states,
that abandoned this type of equipment. If it suits
our needs, we will communicate with you further, and
advise you as to our specific requirements.

Yours very truly,

Signed: O. F. Ohlson

O. F. Ohlson,
General Manager.



EVANS AUTO-RAILER
DIVISION OF
EVANS PRODUCTS COMPANY
UNION GUARDIAN BUILDING
DETROIT

April 10, 1936.

Mr. O. F. Ohlson, Gen. Mgr.,
The Alaska Railroad,
Anchorage, Alaska.

Dear Mr. Ohlson:

In the absence of Mr. Colman on an extended trip in the South, please permit me to acknowledge receipt of your letter of March 26.

We are rather surprised to learn your opinion that the prices of various AUTO RAILER models are high, as most of the railroad officials whom we have contacted, men who have seen and ridden in our several models, have all been most complimentary as to the low prices at which these various units are offered. It may be possible that you would prefer less expensive interiors and equipment. If this is the case, we would appreciate further advice from you, giving us some idea as to your specific requirements of vehicles of the types we offer; and we will be very glad to quote you on special units that will meet your needs.

We would appreciate further comments from you, and sincerely trust that it may be possible for us to interest you in the near future in a unit that will be serviceable and within your price range, so that you may have this equipment without undue delay.

Thanking you for your interest, we are

Very truly yours,

EVANS PRODUCTS COMPANY,
(Railer Division)

J. H. Mohun
Vice-President.

WWM/s

Auto Trailers

417

[Evans Products Company]

H

Anchorage, Alaska,
March 26, 1936.

Mr. B. Colman, Sales Manager,
Evans Products Company,
Union Guardian Building,
Detroit, Michigan.

Dear Mr. Colman:

Upon my return from the States last week, I received your letter of January 20th, regarding the AUTO TRAILER.

I appreciate very much the information set forth in your letter. However, owing to the high price of your equipment, I am compelled to advise you that we will not be in the market for such this year.

Yours very truly,

Signed: O. F. Ohlson
O. F. Ohlson,
General Manager.