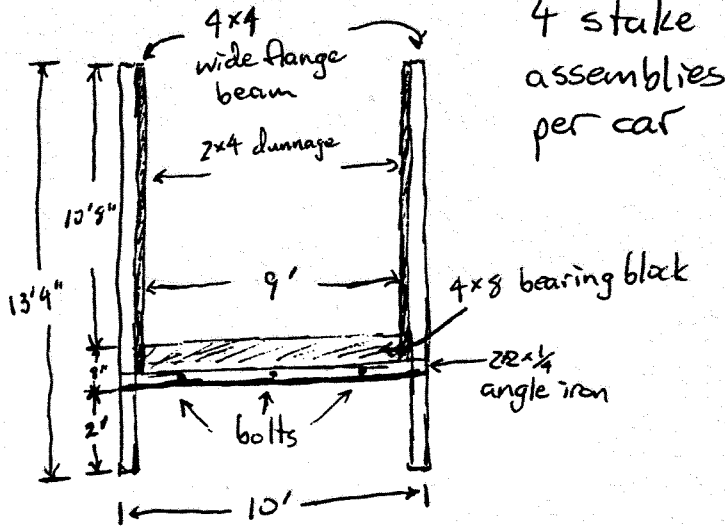


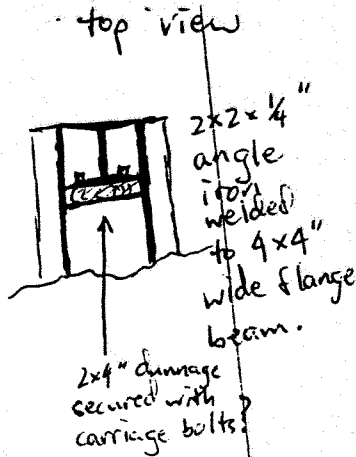
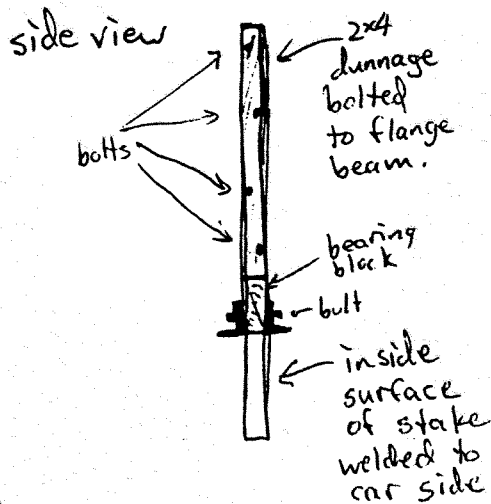
Ex. 3

with a total height of 13'4" you can cut pieces from 10" piece wide flange block.



4 stake assemblies per car

2x2 1/4 angle iron rests on flat car deck. The inside surfaces get welded to the car side.



Josh -

This is the rough drawing of the proposed stake assemblies. There are 74 cars in the 12600 series. The proposal is to put all of them into dedicated pipe service and release all the 12800 cars for general service. This is a total of 296 stake assemblies.

Materials Price Quotes:

Wood

(Rough Cut 4x8 and 2x4 lumber)  
Valley Sawmill, Anchorage

\$400/1,000 bd. Fee

Steel

Wide Flange Beam 4x4"  
27.95 cents/lb.

\$30,000 total

Angle Iron 2x2 1/4"  
25 cents/lb.

\$6,000 total

(over)